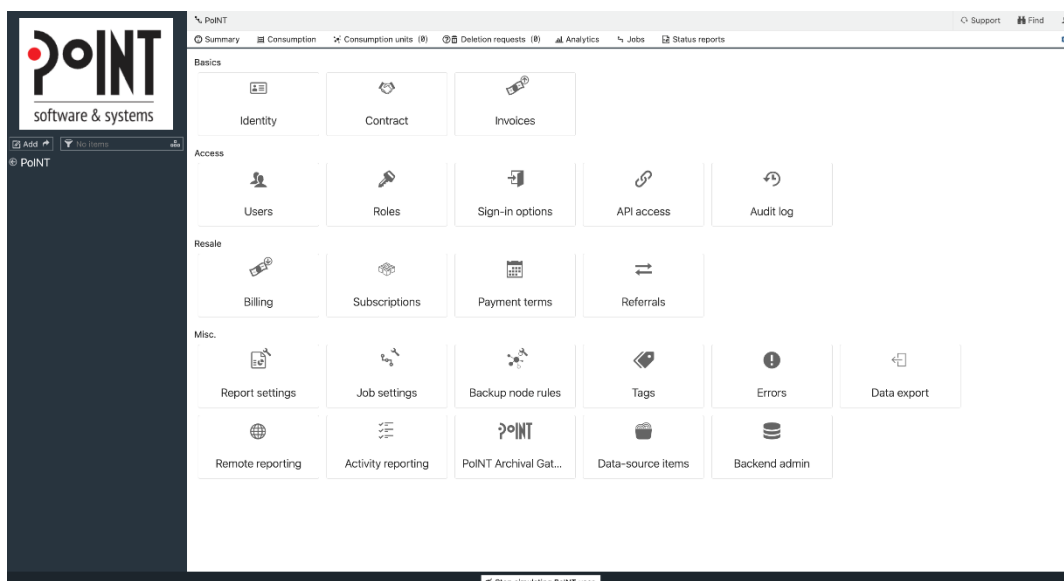**Press release for 2024/09/03**

Tape-based Object Storage with Multi-Tenancy: New Partnership between PoINT and Auwau

Siegen, Germany/Copenhagen, Denmark. With their new partnership, Auwau and PoINT present their joint solution for storage service providers. Bringing together the two products Cloutility and PoINT Archival Gateway enables providers to offer tape-based object storage "as a service", with user and authorization management entirely on the customer side.

To enable customers of cloud storage services to manage users and authorizations themselves, service providers must offer a suitable user interface. Danish company Auwau has developed Cloutility, a web service that provides flexible and secure multi-tenancy: Cloud providers and their resellers and customers organize storage, repositories and authorizations for departments and users in a hierarchical structure.

The cooperation with PoINT enables the integration of the S3-to-Tape solution PoINT Archival Gateway into this user administration. This greatly simplifies the user-friendly integration of a tape storage class. Cloud providers can now offer a cost-effective Glacier storage class on which their customers can create users and buckets as tenants and define authorizations themselves via the Cloutility interface. Cloutility also allows the configuration of subscription-based recurring billing automation for all tenants.

"We are excited about this important strategic partnership," said Thomas Bak, CEO of Auwau. "With Cloutility and PoINT, cloud providers can significantly expand their S3 offering while providing their customers with maximum flexibility."

For more information, please visit www.point.de.

About Auwau:
Auwau® was founded with the purpose of delivering easy-to-use self-service features for data protection infrastructures. The pursuit of this purpose has led to the product, Cloutility®, which is an on-premise web-based software solution for organizations wanting to provide their data protection and storage infrastructures as a service. The foundation has always been the ability to reflect the customers' own organizations and business models in a secure role-based multi-tenant (and multi-level) environment, and over the years, Cloutility has grown to provide a host of self-service features, custom reporting, automated recurring billing capabilities and more, with support for multiple backup and storage infrastructures from multiple vendors.
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About PoINT:
PoINT Software & Systems GmbH is specialized in the development and distribution of software products for storage, management and archiving of data. Our data & storage management solutions offer an easy and efficient integration of different storage technologies and systems in consideration of enterprise requirements. PoINT products allow optimized usage of storage systems and help to reduce costs and issues caused by data growth. The software solutions fulfil compliance and archiving requirements and provide independence from storage technologies and vendors.

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